



Florida District Export Council

www.floridaexporter.com

Last updated: 4/02/2004

Chairman

Mr. Robert Hendry, Attorney
Hendry, Stoner, DeLancett & Brown
20th North Orange Avenue, Suite 407
Orlando, Florida 32801
Phone: (407) 843-5880
Fax: (407) 425-7905
E-mail: rhendry@hsdb-law.com

Vice Chairman

Mr. German Leiva, President
MFZ Management Corporation
1550 Madruga Avenue, Suite 406
Coral Gables, Florida 33146
Phone: (305) 667-9484
Fax: (305) 675-2946/ (305) 667-9401
E-mail: gleiva@mfzmanagement.com
Website: www.miamizone.com

Treasurer

Mr. George Crook, Chief Executive Officer
Global Alliance Group, Inc.
5940 Pelican Bay Plaza - Suite 801
Gulfport, Florida 33707
Phone: (727) 343-4777
Fax: (727) 344-2409
E-mail: gcrook@tampabay.rr.com

Executive Secretary, John McCartney
Coordinator, Martina Echevarria
200 E. Las Olas Boulevard, Suite 1600
Ft. Lauderdale, FL 33301
Phone: (954)356-6640
Fax: (954)356-6644
E-Mail: John.McCartney@mail.doc.gov
Martina.Echevarria@mail.doc.gov
Website: www.buyusa.gov/sunbelt/18.html

South Chapter

Regional Chair – Rafael MacNamara
Regional Vice Chair – Vince Daniels
Regional Treasurer – Dr. Tom Will
Regional Chair – Alumni & Associates – Alfie Lipshultz

Mr. John Bauer
Basic Food International, Inc.
2601 E. Oakland Park Blvd., Ste. 200
Ft. Lauderdale, FL 33306
Phone: (954) 467-1700
Fax: (954) 764-5110
E-mail: consul@basicfood.com
Website: www.basicfood.com

Mr. Husein Cumber
Florida East Coast Industries
1040 Seminole Dr., Ste 453
Ft. Lauderdale, FL 33304
Phone: (954) 234-0650
Fax: (954) 826-2379
E-mail: hcumber@feci.com
Website: www.feci.com

Mr. Vincent Daniels
11200 SW 8th St.
University Park Campus, MARC 270
Miami, FL 33199
Phone: (305) 348-4217
Fax: (305) 348-3628
E-mail: Vincent.Daniels@FIU.edu
Website: www.fiu.edu

Mr. Jay Dash
433 Miller Road
Miami, Florida 33331
Phone: (310) 497-1493
Fax: (310) 822-5016
Fax: (305) 372-9455
California Address:
149 South Camden Dr.
Beverly Hills, CA 90212
Phone: (310) 245-2161
Fax: (310) 822-5016
E-mail: alnsec@earthlink.net

Mr. Burton A. Landy, Attorney
Chairman, International Practice Group

Akerman, Senterfitt & Eidson, P.A.
Suntrust International Center
1 S.E. 3rd Avenue, 27th Floor
Miami, Florida 33131
Phone: (305) 982-5690
Fax: (305) 374-5095
E-mail: blandy@akerman.com

Mr. William Le Sante
Le Sante International
14453 SW 84th St.
Miami, FL 33183
Phone: (305) 387-5840
Fax: (305) 387-1855
Cell: (305) 491-4069
E-mail: William@lesante.net
Website: www.lesante.net

Mr. Rafael MacNamara
Holland & Knight LLP
701 Brickell Ave.
Suite 3000
Miami, FL 33131
Phone: (305) 789-7515
Fax: (305) 789-7799
E-mail: rmacnamara@hklaw.com
Website: www.hklaw.com

Mr. Manuel Mencia
Sr. Vice-President - International Trade &
Business Development
Enterprise Florida Inc.
2801 Ponce de Leon Blvd., Suite 700
Coral Gables, Florida 33134
Phone: (305) 569-2650
Fax: (305) 569-2686
E-mail: mmencia@enterprise.state.fl.us
Website: www.eflorida.com

John M. Peters
Director of International Sales
Roebic Laboratories, Inc.
1213 Ocean Dunes Circle
Jupiter, Florida 33477-9130
Phone: (561) 799-3380
Cell: (561) 758-8586
Fax: (561) 799-3402
E-mail: jmpeters@bellsouth.net
Website: www.roebic.com/international

Mr. Albert J. Redlhammer, President

Seariders Brokerage Corporation
3301 S. E. 14th Avenue
PO Box 165179
Ft. Lauderdale, Florida 33316
Phone: (954) 764-0616
Fax: (954) 764-0855
E-mail: Searider@seariders.com

Mr. Jose Rojas, Esq.
Rojas, Santos, Stokes & Garcia
220 Alhambra Circle, suite 350
Coral Gables, FL 33134
Phone: (305) 446-4000
Fax: (305) 446-7764
E-mail: jrojas@rssglaw.com
Website: www.rssglaw.com

Mr. Julio Scull
275 NW 92nd Ave.
Coral Springs, Florida 33071
Phone: (954) 752-0630
Fax: 240-363-4869
E-mail: Julio_Scull@hunt-corp.com
Website: www.hunt-corp.com

Dr. Philip Y. Shen
President, Asia/Pacific Division
Gribetz International,
13800 NW 4th Street
Sunrise, Florida 33325
Phone: (954) 846-1822 x 226
Assistant is Sue, *628
Fax: (954) 846-0381 or -8245
E-mail: lpasiapacific@worldnet.att.net
Website: www.gribetz.com

Dr. Thomas E. Will, President
Intercom/Latcom, Inc.
9200 S. Dadeland Blvd., Suite 309
Miami, Florida 33156-2703
Phone: (305) 670-9444
Fax: (305) 670-9455
E-mail: intercomcorp@bellsouth.net
Website: www.intercom.com

Mr. Peter Quinter
Board Certified International Lawyer
Customs & International Trade Department
Becker & Poliakoff, P.A.
3111 Stirling Road
Fort Lauderdale, Fl. 33312

Phone: (954) 985-4101
Fax: (954) 985-4176
E-mail: pquinter@becker-poliakoff.com
Website: www.becker-poliakoff.com

Mr. Eugenio Sevilla- Sacasa
America Ryder
3600 North West
Miami, Fl. 33166
Phone: (305) 500-3138
Fax: (305) 500- 4979
E-mail: [Gene Sevilla @Ryder.com](mailto:GeneSevilla@Ryder.com)
Website: www.ryder.com

DEC ALUMNI SOUTH FLORIDA CHAPTER

Mr. William Flett, Managing Director
Sandler Sales Institute
1000 West Mc Nab Rd.
Pompano Beach, FL 33069
Phone: (786) 346-4916
Fax: (954) 781-4396
E-mail: hoverman7@aol.com

Mr. Thomas E. Flynn, President
Thomas E. Flynn & Company
2103 Coral Way (SW 22nd St.)
Miami, Florida 33145
Phone: (305) 857-0040
Fax: (305) 857-0044
E-mail: TFlynn0129@aol.com
E-mail: TEFCO2525@aol.com

Mr. Alfred J. Lipshultz, President
Aquathin Corporation
Aquathin Business Centre
950 South Andrews Avenue
Pompano Beach, Florida 33069
Phone: (954) 781 7777
Fax: (954) 781 7336
E-mail: info@aquathin.com
Website: www.aquathin.com

Mr. George C.J. Moore
International Attorney
George C.J. Moore, P.A.
105 S. Narcisus Ave Suite 812
West Palm Beach, Florida 33401
Phone: (561) 833-9000
Fax: (561) 592-0924

E-mail: barrister@barrister-law.com

DEC ASSOCIATES SOUTH FLORIDA CHAPTER

Mr. Al Figuly, VP
Comerica Bank
100 NE 3rd Ave.
Ft. Lauderdale, FL 33301
Phone: (954) 468-0673
Fax: (954) 468- 0676
E-mail: [Albert T Figuly@comerica.com](mailto:Albert.T.Figuly@comerica.com)
Website: www.comerica.com

Hon. Diego C. Asencio
American Ambassador (Retired)
Ruden, McClosky
Suite 800, 222 Lakeview Avenue
West Palm Beach, Florida 3340
Phone: (561) 838-4519
Fax: (561) 514-3419
E-mail: diego.asencio@ruden.com
Website: www.ruden.com

Steven Naclerio, Attorney
Shook Hardy & Bacon LLP
201 South Biscayne Boulevard
Miami, Fl. 33131-4332
Phone: (305) 358-5171
Fax: (305) 358-7470
E-mail: snaclerio@shb.com

Jorge A. Ramirez
C.E.O.
Pan American Credit Solutions Inc.
11510 Interchange Circle North
Miramar, FL 33025
Phone: (954) 874-3333
Fax: (954) 874-1420
E-mail: jramirez@chesapeakecredit.com
E-mail: jorgearamirez@att.net
Private Cell: (305) 790-3348

Bernhard Schutte
DMNI Global Business Strategies
1900 W Commercial Blvd.
Ft. Lauderdale, FL 33309
Phone: (954) 333-7777
Fax: (954) 333-7773
Video Conference Over IP: 209.213.220.114
Email: bernhard@dmni.com
Website: www.dmni.com

Jerry Watterworth
Vice President
International Trade Finance Group
Union Planters Bank
1389 West Palmetto Park Road
Boca Raton, FL 33486
Phone: (561) 361-5655
E-mail: jerry.watterworth@upbna.com

Robert Friedman
Chesapeake Credit Solutions, Inc.
Director of Marketing
11510 Interchange Circle North
Miramar, Florida 33025
Phone: (954) 874-3333
Fax: (954) 874-1420
E-mail: rfriedman@panamericancredit.com
Website: www.chesapeakecredit.com

DEC AFFILIATE ORGANIZATIONS

Broward County Office of Economic Development

Edgar Tapia, Trade Specialist
115 S. Andrews Avenue, Suite A-540
Ft. Lauderdale, FL 33301
Phone: (954) 357-6109
Fax: (954) 357-5674
E-mail: etapia@broward.org

CAMACOL

Latin Chamber of Commerce U.S.A.

Captain William Alexander
President
CAMACOL
1417 West Flagler Street
Miami, FL 33135
Phone: (305) 642-3870
Fax: (305) 642-0653
E-mail: walexander@camacol.org
Website: www.camacol.org

Florida Customs Brokers & Forwarders Association

Ann Becker, Executive Vice President
Miami Free Zone
2305 N.W. 107th Avenue
Suite CU16
Miami, FL 33172
Phone: (305) 499.9490

Fax: (305) 499.9491
E-mail: abecker@fcbf.com
E-mail: information@scbs.com
Website: www.fcbf.com

Florida Foreign Trade Association

Ralph Puga
President
2801 NW 74th Av, #106
Miami, FL 33122
Phone: (305) 471-0737
Fax: (305) 471-7636
E-mail: ffta2000@cs.com
Website: www.ffta.com

Greater Ft. Lauderdale Chamber of Commerce

Christopher Pollock, President/CEO

512 N.E. 3rd Avenue
Ft. Lauderdale, FL 33301
Phone: (954) 462-6000 x 8790
Fax: (954) .527-8766
Chris@ftlchamber.com
www.ftlchamber.com

Greater Miami Chamber of Commerce

International Economic Development

Isabel Davila, Director
1601 Biscayne Blvd.
Miami, Florida 33132
Phone: (305)-577-5470
Fax: (305) 374-7156
E-mail: idavila@greatermiami.com
Website: www.efloridabusiness.com

Int'l Business Council of S. Florida

Thomas L. "Dax" Paradis, JD
President and CEO
350 E. Las Olas Blvd. Ste. 1220
Fort Lauderdale, FL 33301
Phone: (877) 327-4141
Fax: (954) 524-9748
E-mail: Dax@InternationalBusinessCouncil.org
Website: www.InternationalBusinessCouncil.org

Internet Coast

Michael Corbit, Executive Director
Phone: (561) 835-1008 ext. 4116
E-mail: michael.corbit@internetcoast.com

Sister Cities International

Randy Avon

Asia Pacific Development Corp.
2100 NE 55th St.
Ft. Lauderdale, FL 33308
Phone: (954) 563-5201
Fax: (943) 491-7709
E-mail: kapaluanui@aol.com
Website: www.sister-cities.org

Trade Mission Center of the Americas

Mr. J.A. Ojeda, Jr., Executive Director
Director, Office of Protocol, International
Trade and Commerce
Miami-Dade County, Office of the Mayor
111 N.W. 1st Street, 29th floor
Miami, FL 33128
Phone: (305) 375-1254
Fax: (305) 372-6039
E-mail: oja@co.miami-dade.fl.us
Website: www.miamidade.gov/tmc

World Trade Center Miami

Charlotte Gallogly, President
777 NW 72nd Avenue
MB#3BB65
Miami, FL-33126
Phone: (305) 871-7910
Fax: (305) 871-7904
E-mail: info@worldtrade.org
Website: www.worldtrade.org

World Trade Center Palm Beach

Al Zucaro, Director
777 South Flager Drive, Suite 800
West Palm Beach, FL-33401
Phone: (561) 712-1443
Fax: (561) 712-1445
Cell: (561) 644-1665
E-mail: azucaro@wtcpalmbeach.com
Website: www.wtcpalmbeach.com

North Chapter

Regional Chair – (Vacant)
Regional Vice Chair – (Vacant)
Regional Treasurer – (Vacant)
Regional Chair – Alumni & Associates – (Vacant)

Executive Secretary

Mr. Jorge A. Arce
U.S. Export Assistance Center
3 Independent Dr.
Jacksonville, FL 32202

Phone: (904) 232.1270
Fax: (904) 232.1271
E-mail: jorge.arce@mail.doc.gov

Mrs. Janice Cavanaugh, Vice President
ARCO Automotive Products Inc.
3921 Navy Boulevard
Pensacola, Florida 32507
Phone: (850) 455-5476
Fax: (850) 453-2630
E-mail: arco@sprynet.com

Mrs. Adela Lubkowitz, Vice President
Separation Systems Inc.
100 Nightingale Lane
Gulf Breeze, Florida 32561
Phone: (850) 932-1433
Fax: (850) 934- 8642
E-mail: adela@separationsystems.com

Mr. Alan Ridge
Armor Holdings, Inc.
13386 International Parkway
Jacksonville, Fl. 32207
Phone: (904) 741-5400
Fax: (904) 741-5406
E-mail: aridge@armorholdings.com
Website: www.armorholdings.com

Mr. Mark Rubin
Visagent Corporation
2107 Hendricks Avenue
Jacksonville. Fl. 32207
Phone: (904) 224-4100
Fax: (904) 396-6100
E-mail: mrubin@visagent.com
Website: www.visagent.com

Mr. John Freeman Jr.
Jacksonville Regional Chamber of Commerce/World
Trade Center Jax.
Jacksonville, Fl. 32202
Phone: (904) 366-6682
Fax: (904) 353-6343
E-mail: John.Freeman@JacksonvilleChamber.org
Website: www.expandinjax.com

DEC ALUMNI NORTH FLORIDA CHAPTER

Mr. Nat M. Turnbull, Jr., President
Turnbull & Associates
P.O. Box 1797

Tallahassee, Florida 32302
Phone: (850) 222-5005
Fax: (850) 222-5474
E-mail: nmtglobal@aol.com

Dr. Marilyn Wiles, President
EWLI
8220 Hwy. A1A South
St. Augustine, Florida 32080
Phone: (904) 461-7297
Fax: (904) 471-1896
E-mail: wiles@aug.com
Website: www.marilynwiles.com

NORTH DEC ASSOCIATES
(Vacant)

NORTH DEC AFFILIATE ORGANIZATIONS
(Vacant)

Western Florida Chapter

Regional Chair – Charlotte Starfire
Regional Vice Chair – (Vacant)
Regional Treasurer – Samuel Mandelbaum
Regional Chair – Alumni & Associates – (Vacant)

Executive Secretary

Mr. George Martinez
Export Assistance Center
1130 Cleveland
Clearwater, Florida 34615
Phone: (727) 441-1742
Fax: (727) 449-2889
E-mail: george.martinez@mail.doc.gov

Mr. Ricardo J. Bisio
Vice President, Global Development
Environmental Biotech, Inc.
1701 Biotech Way
Sarasota, FL 34243
Phone: (941) 358-9112
Fax: (941)-359-9744
E-mail: rbisio@environmentalbiotech.com

Dr. Maria de los Angeles Crummett-
College of Business
University of Tampa
401 W. Kennedy Blvd.
Tampa, Florida 33606-1490
Phone: (813) 253-6221 ext. 3248
Fax: (813) 258-7408
E-mail: mcrummett@alpha.utampa.edu

Mr. Michael Garon,
International Sales Manager
KVP Falcon Plastic Belting, Inc.
18941 Avenue Biarritz
Lutz, Florida 33549
Phone: (813) 909-4444
Fax: (813) 909-4443
Cell: (813) 225-9900
E-mail: mdgaron@mdg.sol.cnc.net
Website: www.kvpfalcon.com
Website: www.summaindustries.com

Mr. Samuel R Mandelbaum, Attorney
Mandelbaum & Fitzsimmons
One Tampa City Center, 26th Floor
Tampa, Florida 33601
Phone: (813) 221-0200
Fax: (813) 221-7335
E-mail: srm@manfitzlaw.com

Ms. Charlotte L. Starfire, Vice President
Greater Tampa Chamber of Commerce
615 Channelside Dr., Suite 108
Tampa, Florida 33602
Phone: (813) 228.7777 x 462
Fax: (813) 221.6095
E-mail: cstarfire@tampachamber.com
Website: starfire@tampa.rr.com

WEST DEC ALUMNI
(Vacant)

WEST DEC ASSOCIATES WESTERN FLORIDA CHAPTER

Andrew Porter
ARR-MAZ Products/Process Chemical
621 Snively Avenue
Winter Haven, FL 33880
Phone: (863) 968-0160
Fax: (863) 401-3120
Cell (863)-602-9397
E-mail: aporter@arr-mar.com

Ralph Kluesner
Export Manager
Electric Supply of Tampa
4410 W. Cayuga Ave
Tampa, FL 33614
Phone: (813) 610-2772
Fax: (813) 354-8609
E-mail: ralphk@esoti.com

Don Wilfong
VP International Sales
Innovative Technology, Inc.
15470 Flightpath Dr.
Brooksville, FL 34609
Phone: (352) 799-0713 x120
Fax: (352) 796-0316
E-mail: donaldhwilfong@eaton.com

Kathleen Good
International Business Manager
Pinellas County Department of Economic
Development
14010 Roosevelt Blvd., Suite 704
Clearwater, FL 33762
Phone: (727) 464-7423
Fax: (727) 464-7056
E-mail: kgood@co.pinellas.fl.us

Patrick O. Connelly
Entelyx International Inc
555 Fifth Ave. NE Suite 343,
St. Petersburg, Fla. 33701-2614
Phone: (727) 821-4349
Cell: (727) 639-7754
Fax: (727) 822-2662
E-mail: pconnel4@tampabay.rr.com

Jeanne Westphal, President
Jeanne Westphal Associates
Tourism/Education Consultants
8805 Tamiami Trail N.
POB 104
Naples, FL 34108
Phone: (239)-596-5648,
Fax: (513)-9092
Cell:
Email: jwassoc@aol.com

WEST DEC AFFILIATE ORGANIZATIONS
(Vacant)

Central Florida Chapter

Regional Chair – Cynthia Flores
Regional Vice Chair – (Vacant)
Regional Treasurer – (Vacant)
Regional Chair – Alumni & Associates – (Vacant)

Executive Secretary

Mr. Philip Ouzts

Export Assistance Center
200 E. Robinson Street - Suite 1270
Orlando, FL 32801
Phone: (407) 648-6235
Fax: (407) 648-6756
E-mail: Philip.Ouzts@mail.doc.gov

Ms. Cynthia Flores, Vice President
Sun Trust Banks, Inc.
200 South Orange Avenue
Orlando, Florida 32801
Phone: (407) 237-5102
Fax: (407) 237-6881
E-mail: cindy.flores@suntrust.com

Carmenza Gonzalez VP
International Business Development, Metro Orlando
Economic Development Commission
301 East Pine Street, Suite 900
Orlando, FL 32801
Phone: (407) 422-7159
Fax: (407) 425-6428
E-mail: carmenza.gonzalez@orlandoedc.com

Mr. Sherman G. Miller, President & CEO
Multicom, Inc.
1076 Florida Central Parkway
Longwood, FL 32750
Phone: (407) 331-7779
Fax: (407) 332-9086
E-mail: Sherman@multicominc.com

Hal Sumrall, President
Apollo International
717 Altaloma Avenue
Suite A
Orlando, FL 32803
Phone: (407) 898-1266
Fax: (407) 898-8539
E-mail: halsumrall@bellsouth.net

Mr. Robert Taft
Director of international Business
University of Central Florida
4000 Central Florida Boulevard
Orlando, Florida 32816
Phone (407) 823-3343
Fax: (407) 823-6676
E-mail: robtft@adelphia.net

CENTRAL DEC ALUMNI

(Vacant)

CENTRAL DEC ASSOCIATES

Misty Kane
Director of Operations
World Trade Center Orlando
Suite 1375
200 South Orange Avenue
Orlando, FL 32801
Phone: (407) 649-1899
Fax: (407) 649-1486
E-mail: misty@worldtradecenterorlando.org

CENTRAL DEC AFFILIATE ORGANIZATIONS

(Vacant)